



Carl Östring  
[generalcounsel.se](http://generalcounsel.se)

Perspectives on the  
Development of the Legal  
Industry

The worm in the apple  
thinks that the whole  
world is an apple





A LAWYER FIT FOR  
THE SITUATION



A COMPANY FIT  
FOR THE FUTURE



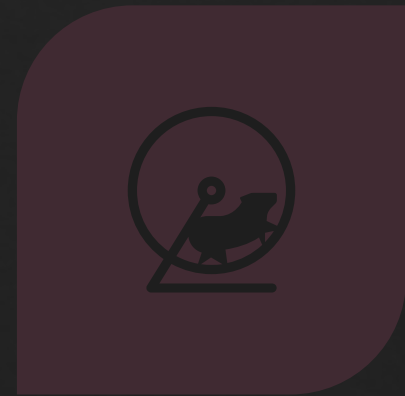
AND WHO IS  
RESPONSIBLE?



A LAWYER FIT FOR  
THE SITUATION



A COMPANY FIT  
FOR THE FUTURE



AND WHO IS  
RESPONSIBLE?



A LAWYER FIT FOR  
THE SITUATION



Download from  
Dreamstime.com

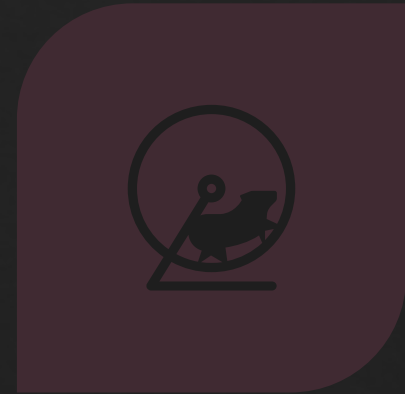
1110000  
RealWorld (Dreamstime.com)



A LAWYER FIT FOR  
THE SITUATION



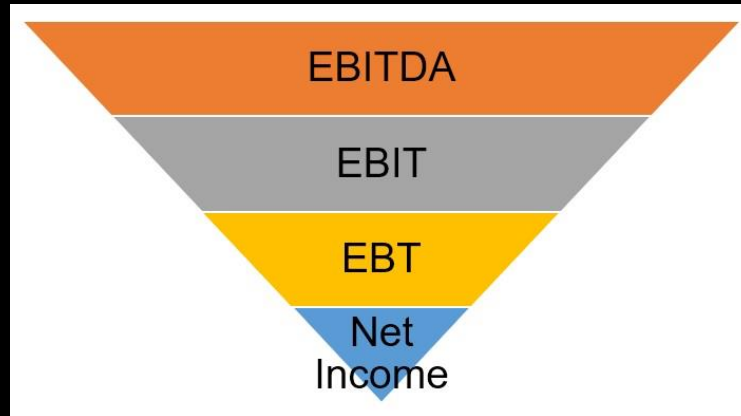
A COMPANY FIT  
FOR THE FUTURE



AND WHO IS  
RESPONSIBLE?



A COMPANY FIT  
FOR THE FUTURE



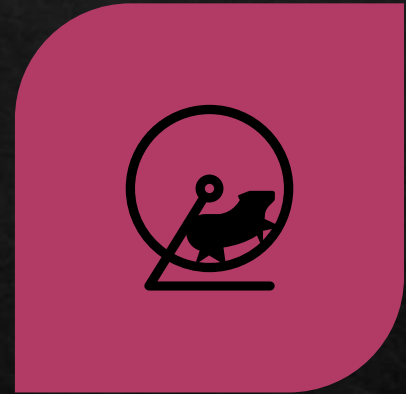
P&L (\$m)	Year 1	Year 2
<b>Revenue</b>	<b>\$200</b>	<b>\$215</b>
Cost of goods sold	100	108
<b>Gross margin</b>	<b>100</b>	<b>108</b>
Selling, general and administrative expenses	30	32
<b>EBITDA</b>	<b>70</b>	<b>75</b>
Depreciation	20	22
Amortization	4	4
<b>EBIT / Operating Income</b>	<b>46</b>	<b>49</b>
Net interest expense	26	26
Non-recurring items	10	5
<b>EBT</b>	<b>10</b>	<b>18</b>
Taxes	3	6
<b>Net income</b>	<b>\$7</b>	<b>\$13</b>



A LAWYER FIT FOR  
THE SITUATION

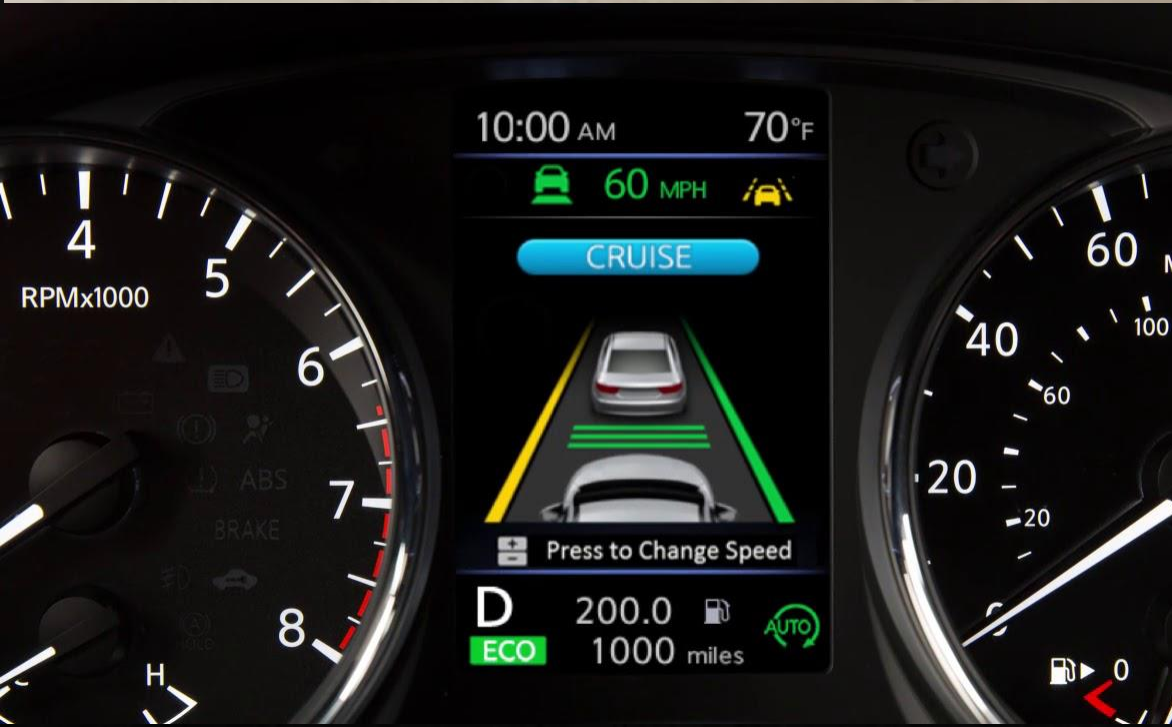


A COMPANY FIT  
FOR THE FUTURE



AND WHO IS  
RESPONSIBLE?





# BOEING 737 MAX 8

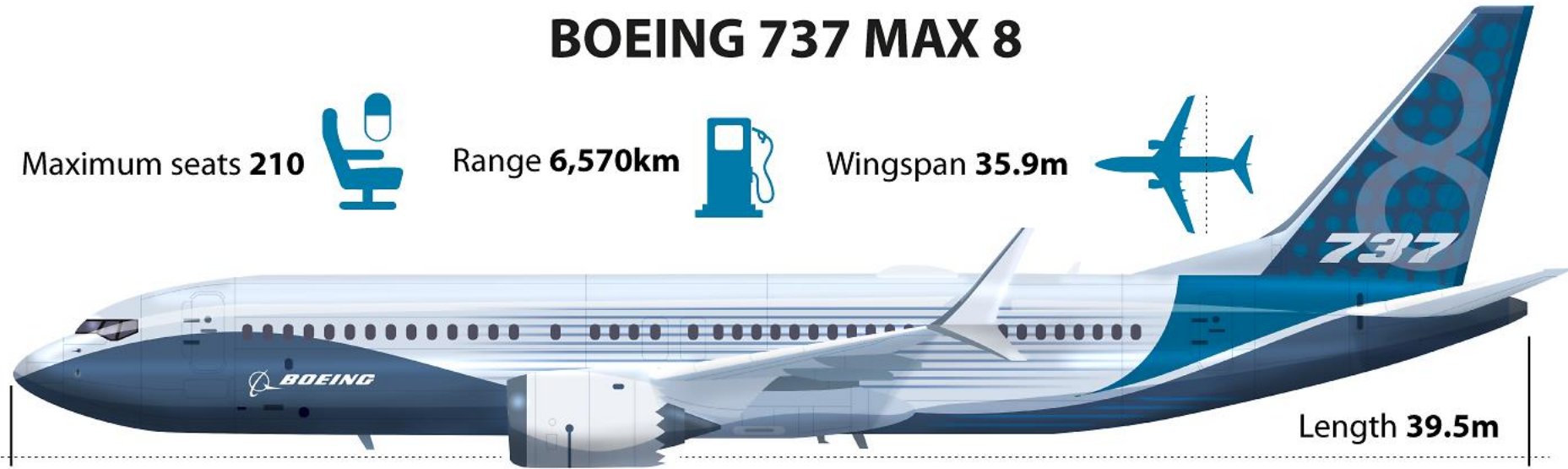
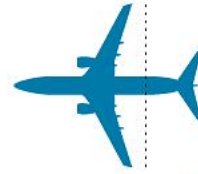
Maximum seats **210**



Range **6,570km**



Wingspan **35.9m**



## ACCIDENTS

**Lion Air**

October 29, 2018

**189**  
Deaths



**Ethiopian Airlines**

March 10, 2019

**157**  
Deaths



## MAJOR AIRLINES WITH 737 MAX 8 PLANES

**Air Canada**



**Air China**



**American Airlines**



**China Eastern Airlines**



**China Southern Airlines**



**Ethiopian Airlines**



**Flydubai**



**Garuda Indonesia**



**Jet Airways**



**Lion Air**



**SilkAir**

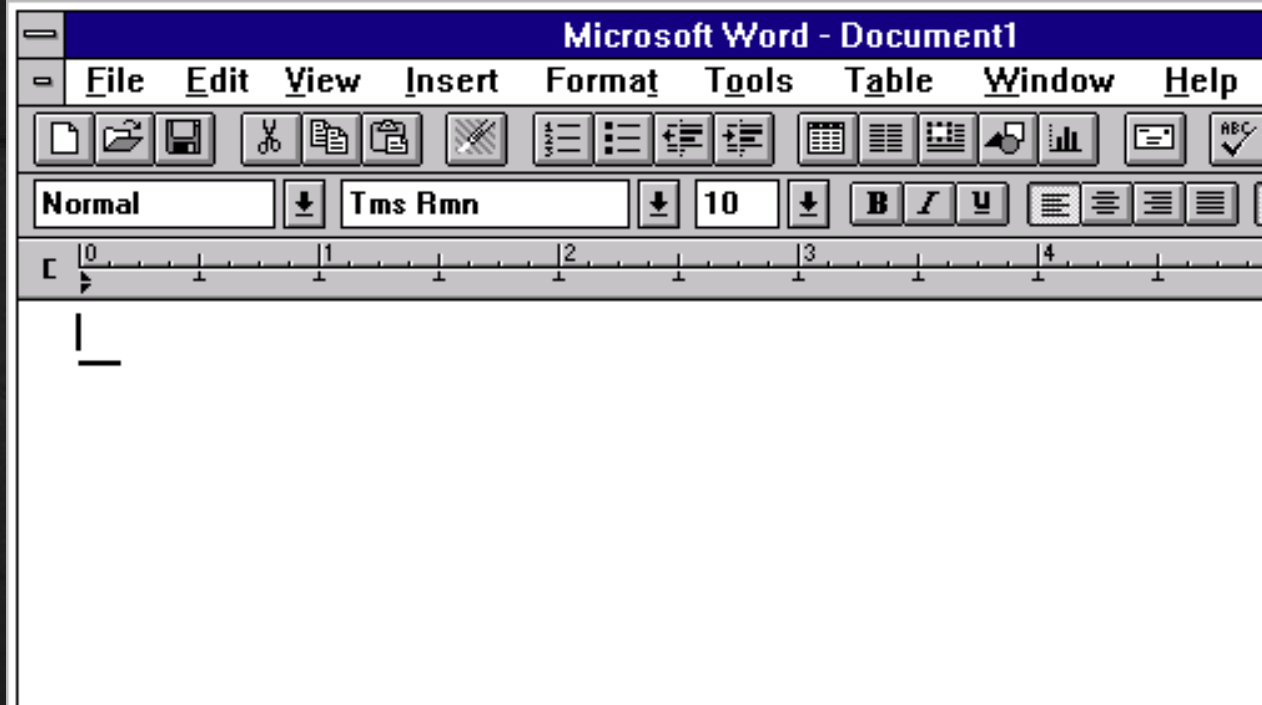


**Southwest Airlines**



**Turkish Airlines**





**Sigma Team**  
**Deltek**  
**JAMEC**  
**LEX247**  
**InsiderLog**  
**Bolagsrätt**  
**JP INFONET**  
**TransLegal**  
**Elmzell Advokatbyrå**  
**InfoTorg Juridik**  
**INDEPT**  
**CSI**  
**NORSTEDTS JURIDIK**  
**KARNOV GROUP**  
**digiwise**

