

“Software is Eating the World”



Nicholas Hawtin

NORDIC
LEGAL TECH

We don't own the future

- Software will change everything and add great value
- Tomorrow's builders look different
- Understand and engage with them

The First Generation



The Next Generation



 roger

automatisk betaling & bogføring

Some Of The Next Generation

Marketplace

JUSTIFY
billigselskab
AGERAS
LAWLINE
AGENS
LegalHero
TryggaAvtal

Document Automation

archii
assently
avtal24
flexya
SCRIVE
STENBERGET
Contractbook
DINARV
PENN30
LEGAL DESK
pactumize
oneflow
Dealsign
SIGNICAT
admincontrol
ContractMill
CONTRACTPEDIA
CONTRACTZEN
DOCUMENTO
Avokaado
Lexolve
authenteq
Precisely
Startup Tools

NORDIC LEGAL TECH

Legalte
2021.AI
LAWschool
TrademarkNow
ayfie

Nordic Legal Tech providers

Compliance

LANTERO
RISMA
Aiqine
Digital AML
BOGARD
DPOrganizer
InsiderLog
iconiochain
norbloc
SOVOSTrustweaver
ComplyCloud
peliba
NORDCHECK
Legal Monster
Castle
GLOBAL FUND WATCH
hallex
Draftit
WhistleB
DPOware
pliance
METAFORE
Compliance Now
COMPLIANTO
ADALL
GAN INTEGRITY
QUEENAY
muiinmos
TRAPETS
PORTYR
PRIVACYANT
Pliano

Practice Mgmt

AdminEaze
abakion
UNIK

Analytics

Preact
OticoSoftware

Research

foxylex
TEQMINE

Online Dispute Resolution

AirHelp
FLYCANCEL
DIGURA
flyhjælp
Happy Resolution
LIKVIDO
swiftcourt
debito
copyfighter

The First Unicorns Are Here

DocuSign
LegalZoom
Xterro
Kira
Atrium

”Your margin is my opportunity”
Beware - Jeff Bezos



The VCs Smell Money



Today GDPR. Tomorrow...

- Using tech on a new regulation isn't hard
- Understanding the customer and building a solution is harder
- Whose process is better?





**“Where we’re going,
we don’t need roads!”**

**Their process is not your process.
Learn to recognize the difference.**

“If we want things to stay as they are, things will have to change”

- Giuseppe Tomasi di Lampedusa
“The Leopard”

Do not hide

“Our future’s
so bright,
we’re gonna
need sunglasses”